



## **Tulare County Agricultural Commissioner/Sealer**

Lenord Craft, Agricultural Commissioner Sealer of Weights and Measures Gary Kunkel, Chief Deputy Commissioner/Sealer

1997

ANN M. VENEMAN, SECRETARY CALIFORNIA DEPARTMENT OF FOOD AND AGRICULTURE

AND

THE HONORABLE BOARD OF SUPERVISORS COUNTY OF TULARE

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In accordance with the provisions of Section 2272 & 2279 of the California Agricultural Code, I am pleased to submit the Annual Crop Report of the acreage, production, and valuation of the agricultural commodities produced in Tulare County during calendar year 1996. This report is the result of information gathered from many sources, and as always, it must be emphasized that the figures represent gross returns to the producer and do not indicate actual net profit.

Although several commodity groups remained relatively unchanged from last year, milk and milk products increased in value by an eye-popping \$143 million dollars. This improvement was due, in part, to a price rise of two dollars per hundred weight.

Gross revenues for fruit and nut crops showed marginal improvement from last year with less than a seven million dollar gain over 1995. A relatively wet spring again impacted early varieties, but mid and late season volumes more than offset those declines. Again this year, the diversity of Tulare County's agricultural base over-came obstacles; from reduced prices in some categories, to lower yields in others.

As noted, the dairy industry made notable gains to lead this year's report. This, combined with improved field crop and nursery revenues, enabled us to report the second consecutive record year with gross receipts totalling \$2,805,452,000.

I wish to express my sincere appreciation to the many producers, processors and agencies, both private and governmental, who assisted in compiling this report. I would also like to thank all the members of my staff, particularly Bob Chilton, R. Dennis Haines, and Valerie Williams whose input and hard work have made the publication of this report possible.

Respectfully submitted.

Lenord L. Chait

Agricultural Commissioner/Sealer

#### Tulare County's Citrus Industry

by Joel Nelsen, President California Citrus Mutual

For more years than most of us care to remember, the words "Tulare County" have been synonymous with fresh citrus — more specifically oranges. While Florida is recognized as the number one orange-producing state in the Nation, Tulare County can proudly hold its' head high as no one county produces more fresh oranges than this great area.

It all started around 1856 in the Porterville area. This initial planting has leapfrogged to an industry consisting of 100,00 plus acres and 53 packinghouses. Today, over 10,000 employees work at harvesting and packing the brightly colored fruit. Another 2,000 or so are selling, transporting, invoicing, managing, and fixing; which enables this nutritious piece of fruit to reach consumers around the world.

Today, our fruit not only reaches every corner of the United States, but also is shipped to more that 29 countries. Creating the product and supporting the jobs is the business of approximately 2,000 growers in Tulare County. As mentioned earlier, these farmers are working on over 100,000 acres which encompass at least 12 million trees. Each tree is producing approximately 600 oranges, leading to a grand total of 7.2 billion pieces of fruit.

And while each farmer is doing his/her best to produce those 7.2 billion pieces of fruit, the tree is emitting 150 gallons of oxygen per day. Being evergreen year round, our industry is the dominant oxygen producer in the County. These trees, and therefore our County growers, are producing 1.8 billion gallons of oxygen per day. Multiply that by 365 days!

The value of last year's crop was \$459,844,000. But for each carton of fruit packed we can add another \$4.50 in value for wages at the packinghouse. We can add transportation costs. We can discuss the purchasing power of that revenue and what it means to every coffee shop, car dealer, or any other retailer in the County. Our growers, these trees, that fruit, support dock workers in Long Beach and Oxnard. This revenue makes house payments and pays taxes.

And to think it starts each Spring with a fragrant orange blossom that fills the air with a wonderful scent that eventually becomes a bright orange hue against a deep green background. And, as the season reaches its peak, approximately 1,500-2,000 trucks per week, each loaded with 1,000 cartons, are leaving the County spreading the bountiful production that we in Tulare County can boast as being the best on Earth.

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Cover Photo: Art Work By:	Courtesy of: California Candice Erickson	Citrus Mutual	188 S. Main Street					

## TULARE COUNTY AGRICULTURAL ACREAGE STATISTICS

ORCHARD CROPS	BEARING ACREAGE	NON-BEARING ACREAGE	TOTAL ACREAGE
CITRUS			
Grapefruit & Pummelos	1,876	924	2,800
Lemons	3,833	39	3,872
Limes	5	0	5
Navels	70,682	1,443	72,125
Valencias	30,818	93	30,911
Tangerines	2,416	127	2,543
TOTAL	109,630	2,626	112,256
DECIDUOUS AND			
GRAPES			
Almonds	12,690	1,410	14,100
Apples	1,786	177	1,963
Apricots	1,564	100	1,664
Avocados	805	0	805
Cherries	813	90	903
Figs	43	27	70
Grapes			
Raisin	34,473	704	35,177
Table	26,863	5,117	31,980
Wine	11,001	1,791	12,792
Kiwifruit	1,465	0	1,465
Nectarines	15,469	1,164	16,633
Olives	16,753	1,657	18,410
Peaches			
Cling	1,543	16	1,559
Freestone	10,978	457	11,435
Pears & Asian Pears	525	0	525
Pecans	900	135	1,035
Persimmons	976	20	996
Pistachio Nuts	5,696	1,898	7,594
Plums	19,495	197	19,692
Pomegranates	1,138	35	1,173
Prunes	6,760	2,019	8,779
Quince	187	0	187
Walnuts	25,313	3,452	28,765
Miscellaneous A/	148	674	822
TOTAL			
Total Grapes	72,337	7,612	79,949
Total Orchard Crops	234,677	16,154	250,831
GRAND TOTAL	307,014	23,766	330,780

A/ Includes: Black Walnuts, Chestnuts, Dates, Grape Rootstock, Guava/Feijoa, Jojoba, and Plumcot.

#### Field Crops

Although the yield for cotton (lint and seed) improved, the drop in acreage and price resulted in a 9% revenue decline from 1995. Corn silage, alfalfa (hay and silage), and small grain silage increased almost 40 million dollars in revenue over 1995 and should continue to rise as the dairy industry expands.

		Harvested		Production		Value Per		
	Year	Acreage	Per Acre	Total	Unit	Unit	Total	
Alfalfa - Hay	1996	76,900	9.12	701,000	Ton	106.00	74,306,000	
	1995	82,800	7.06	585,000	Ton	97.80	57,213,000	
Silage <u>A</u> /	1996 1995	X	3.75 3.11	96,100 85,800	Ton Ton	27.00 25.50	2,595,000 2,188,000	
Barley	1996	30,300	2.25	68,200	Ton	140.00	9,548,000	
	1995	32,000	2.45	78,400	Ton	118.00	9,251,000	
Beans - Dry	1996	6,200	1.07	6,630	Ton	609.00	4,038,000	
	1995	12,900	1.08	13,900	Ton	493.00	6,853,000	
Corn - Grain	1996	10,800	5.00	54,000	Ton	140.00	7,560,000	
	1995	8,000	4.35	34,800	Ton	124.00	4,315,000	
Silage	1996	97,500	23.00	2,242,000	Ton	22.00	49,324,000	
	1995	71,200	23.50	1,673,000	Ton	20.00	33,460,000	
Cotton - Lint B/	1996 1995	110,900 139,400	1,090.00 925.00	244,000 260,000	Bale Bale	80.00 84.00	97,682,000 109,408,000	
Seed	1996 1995	X	X	88,200 93,100	Ton Ton	182.00 174.00	16,052,000 16,199,000	
Pasture & Range-Irrigated	1996 1995	54,200 55,600	X	X	Acre Acre	110.00 110.00	5,962,000 6,116,000	
Native	1996 1995	615,000 615,000	X	X	Acre Acre	12.00 11.00	7,380,000 6,765,000	
Other	1996 1995	61,200 50,900	X	X	Acre Acre	15.00 15.00	918,000 764,000	
Silage - Small Grain <u>C</u> /	1996	53,500	16.00	856,000	Ton	21.00	17,976,000	
	1995	43,600	12.80	558,000	Ton	20.50	11,439,000	
Sorghum Grain	1996	7,630	2.50	19,100	Ton	120.00	2,292,000	
	1995	3,900	2.50	9,750	Ton	118.00	1,150,000	
Sugar Beets	1996	2,420	27.00	65,300	Ton	37.00	2,416,000	
	1995	2,006	35.20	70,600	Ton	35.50	2,506,000	

#### Field Crops continued

		Description	Production			Value		
	Year	Harvested Acreage	Per Acre	Total	Unit	Per Unit	Total	
Wheat	1996 1995	55,000 54,500	2.50 2.53	138,000 138,000	Ton Ton	178.00 150.00	24,564,000 20,700,000	
Miscellaneous <u>D</u> /	1996 1995	11,599 50,762	X	X	X	×	2,869,000 6,171,000	
TOTAL	1996 1995	1,193,149 1,222,568					325,482,000 294,498,000	

A Green weight basis.

#### **Seed Crops**

18% overall increase in acreage contributed to a \$669,000 increase in total revenue.

		Harvested	Per	Production	Value Per		
	Year	Acreage	Acre	Total	Unit	Unit	Total
Cotton - Registered or Certified A/	1996 1995	3,071 3,689	X	2,870 471	Ton Ton	271.00 437.00	778,000 206,000
Wheat - Registered or Certified	1996 1995	330 356	2.66 2.79		Ton Ton	181.00 160.00	159,000 159,000
Miscellaneous <u>C</u> /	1996 1995	795 571	X	X	X	X	711,000 614,000
TOTAL	1996 1995	1,125 927					1,648,000 979,000

A/ Not included in total acreage for "Seed Crops".

B/ Yield per acre in pounds lint, production total in 495 lbs. net weight bales, unit value in dollars per lint hundredweight.

C/ Includes: Barley, Oats, and Winter Forage.

D/ Includes: Bean Screenings & Straw, Garbanzo Beans, Oat Grain, Oat Hay, Rye Grain, Safflower, Straw, and Sudan Grass.

B/ Includes \$30 per acre approval.

C/ Includes: Alfalfa, Barley, Blackeye Cow Peas, Broccoli, Lettuce, Oats, Onions, and Triticale.

#### **Vegetable Crops**

Winter & Spring rains again disrupted planting slightly. A small decrease in acreage and price in most categories resulted in an 11% decline in total revenue.

		Production Harvested Per			Value Per		
	Year	Acreage	Acre	Total	Unit	Unit	Total
Broccoli	1996	1,848	3.50	6,470	Ton	356.00	2,303,000
	1995	2,050	4.43	9,080	Ton	450.00	4,086,000
Cauliflower	1996	803	4.63	3,720	Ton	470.00	1,748,000
	1995	954	4.45	4,250	Ton	564.00	2,397,000
Snap Beans - Fresh	1996	2,319	4.15	9,620	Ton	1,080.00	10,390,000
	1995	1,402	5.96	8,360	Ton	1,580.00	13,209,000
Sweet Corn	1996	1,749	8.56	15,000	Ton	355.00	5,325,000
	1995	1,464	8.12	11,900	Ton	381.00	4,534,000
Tomatoes - Fresh	1996	620	13.10	8,120	Ton	535.00	4,344,000
	1995	434	13.00	5,640	Ton	663.00	3,739,000
Miscellaneous <u>A</u> /	1996 1995	3,610 5,874	X	X	X	×	25,612,000 27,400,000
TOTAL	1996 1995	10,949 12,178					49,722,000 55,365,000

Al Includes: Asparagas, Artichokes, Beets, Bittermelon, Cabbage, Cactus, Camote, Canteloupe, Carrots, Chayote, Cilantro, Cucumbers, Dill, Daikon, Eggplant, Garlic, Gourds, Herbs, Honeydew Melons, Mushrooms, Lettuce, Okra, Onions, Oriental Vegetables, Parsley, Peanuts, Peas(English & Sugar), Peppers, Potatoes, Pumpkins, Radishes, Spinach, Squash, Sugar Cane, Tarragon, Tomatillos, Tomatoes (processed), Turnips, and Watermelons.

#### **Industrial Crops**

Price and total production were consistent with previous years.

	Reporting	Produc	ction	Value		
	Year	Total	Unit	Per Unit	Total	
Timber Harvested A/	1996 1995	10,572,000 10,572,000	Board Ft. Board Ft.	0.334 0.370	3,531,000 3,912,000	
Miscellaneous <u>B</u> /	1996 1995	×	X X	X	1,131,000 1,070,000	
TOTAL	1996 1995				4,662,000 4,982,000	

A/ Previous year's production & value based on information provided by Timber Tax Division, Property Taxes Dept., State Board of Equalization.

B/ Includes: Biomass, Fire Wood, and Walnut Stumps.

#### Fruit and Nut Crops

Record mid and late season yields for peaches, nectarines, and plums, resulted in a slight overall increase in total revenue — this despite a decrease in price for nectarines and plums. This was a challenging year for citrus. Unusual weather, a sporadic bloom period, and fruit quality problems compounded the marketing. Nut crop acreage increased in all categories. Yields were reduced for walnuts and pecans, although overall value for all nut crops increased \$23,569,000.

		Harvested		Production Per			Value Per		
	Year	Acreage	Acre	Total	Unit	Unit	Total		
Almonds - Meats	1996 1995	12,690 11,559	.821 .370	10,400 4,280	Ton Ton	4,480.00 4,780.00	46,592,000 20,458,000		
Hulls	1996 1995	×	X	26,400 10,900	Ton Ton	84.00 72.00	2,218,000 785,000		
Apples	1996 1995	1,786 2,276	6.96 6.69	12,400 15,200	Ton Ton	780.00 1,090.00	9,672,000 16,568,000		
Apricots	1996 1995	1,564 878	2.36 2.80	3,690 2,460	Ton Ton	1,370.00 1,380.00	5,055,000 3,395,000		
Avocados	1996 1995	805 892	3.85 5.43	3,100 4,840	Ton Ton	876.00 560.00	2,716,000 2,710,000		
Cherries	1996 1995	813 643	.867 1.45	705 932	Ton Ton	6,460.00 6,880.00	4,554,000 6,412,000		
Grapes - Total	1996 1995	72,337 70,617	X	X	X	X	422,726,000 401,753,000		
Raisin Varieties	1996 1995	34,473 33,159	9.47 10.60	X	X	X	X		
Canned	1996 1995	X X	×	20,700 21,900	Ton Ton	251.00 263.00	5,196,000 5,760,000		
Crushed A/	1996 1995	X	X	79,900 54,100	Ton Ton	184.00 161.00	14,702,000 8,710,000		
Dried <u>B</u> /	1996 1995	X	X	34,200 31,900	Ton Ton	1,040.00 930.00	35,568,000 29,667,000		
Fresh	1996 1995	×	X	81,900 116,000	Ton	1,370.00 954.00	112,203,000 110,664,000		
Table Varieties	1996 1995	26,863 26,390	7.72 9.78	X	X	X	X		
Crushed	1996 1995	X	X	42,400 55,200	Ton Ton	188.00 151.00	7,971,000 8,335,000		
Fresh	1996 1995	X X	X X 5	165,000 203,000	Ton Ton	1,290.00 1,040.00	212,850,000 211,120,000		

## Fruit and Nut Crops continued

		Production Harvested Per			Value Per		
	Year	Acreage	Acre	Total	Unit	Unit	Total
Wine Varieties	1996 1995	11,001 11,068	10.40 10.20	X	X	X	X
Crushed	1996 1995	X	X	107,000 107,000	Ton Ton	288.00 231.00	30,816,000 24,717,000
Juice	1996 1995	X X	X	6,840 5,840	Ton Ton	500.00 476.00	3,420,000 2,780,000
Grapefruit - Fresh C/	1996	1,876	18.00	33,800	Ton	553.00	18,691,000
	1995	1,744	12.60	22,000	Ton	928.00	20,416,000
Kiwifruit	1996	1,465	7.98	11,700	Ton	1,260.00	14,742,000
	1995	1,746	8.47	14,800	Ton	1,310.00	19,388,000
Lemons - Fresh	1996	3,833	12.70	34,500	Ton	553.00	19,078,000
	1995	4,404	13.50	35,100	Ton	609.00	21,376,000
Processed	1996 1995	X	X	14,100 24,400	Ton Ton	66.50 44.00	938,000 1,074,000
Nectarines - Fresh	1996	15,469	7.83	121,000	Ton	735.00	88,935,000
	1995	14,913	5.99	89,300	Ton	829.00	74,030,000
Olives - Canning	1996	16,753	6.13	71,900	Ton	740.00	53,206,000
	1995	16,518	2.60	37,300	Ton	665.00	24,804,000
Other	1996 1995	X	X	30,800 5,720	Ton Ton	400.00 519.00	12,320,000 2,969,000
Oranges - Navel	1996	70,682	9.30	513,000	Ton	420.00	215,460,000
	1995	70,236	11.70	633,000	Ton	461.00	291,813,000
Processed	1996 1995	X	X	144,000 189,000	Ton Ton	52.30 41.30	7,531,000 7,806,000
Valencia	1996	30,818	12.50	308,000	Ton	539.00	166,012,000
	1995	30,896	13.60	335,000	Ton	505.00	169,175,000
Processed	1996 1995	X	X	77,000 83,600	Ton Ton	92.30 33.60	7,107,000 2,809,000
Peaches - Cling	1996	1,543	18.70	28,900	Ton	223.00	6,445,000
	1995	1,408	16.50	23,200	Ton	213.00	4,942,000
Freestone - Fresh	1996	10,978	6.29	69,100	Ton	829.00	57,284,000
	1995	10,253	9.52	97,600	Ton	728.00	71,053,000

### Fruit and Nut Crops continued

		Harvested	Per	Production		Va Per	lue
	Year	Acreage	Acre	Total	Unit	Unit	Total
Pears & Asian Pears	1996	525	7.69	4,040	Ton	1,200.00	4,848,000
	1995	608	6.15	3,740	Ton	1,690.00	6,321,000
Pecans	1996	900	.223	201	Ton	1,280.00	257,000
	1995	959	.890	854	Ton	2,620.00	2,237,000
Persimmons	1996	976	5.55	5,420	Ton	1,170.00	6,341,000
	1995	968	6.19	5,990	Ton	1,020.00	6,110,000
Pistachio Nuts	1996	5,696	.695	3,960	Ton	2,730.00	10,811,000
	1995	5,526	1.26	6,960	Ton	2,670.00	18,583,000
Plums - Fresh	1996	19,495	5.48	107,000	Ton	815.00	87,205,000
	1995	19,355	2.89	55,900	Ton	1,470.00	82,173,000
Pomegranates	1996	1,138	4.23	4,810	Ton	782.00	3,761,000
	1995	1,137	3.46	3,930	Ton	1,020.00	4,009,000
Prunes - Processed	1996	6,760	3.05 <u>D</u> /	20,300	Ton	825.00	16,748,000
	1995	6,864	3.15	19,900	Ton	1,030.00	20,497,000
Fresh E/	1996 1995	X	X	944 1,700	Ton Ton	1,240.00 1,780.00	1,171,000 3,026,000
Quince	1996	187	6.13	1,150	Ton	1,120.00	1,288,000
	1995	185	6.86	1,270	Ton	1,330.00	1,689,000
Tangerines <u>F</u> /	1996	2,416	13.10	31,600	Ton	792.00	25,027,000
	1995	2,072	10.60	22,000	Ton	705.00	15,510,000
Walnuts	1996	25,313	.822	20,800	Ton	1,700.00	35,360,000
	1995	25,066	.900	22,600	Ton	1,310.00	29,606,000
Miscellaneous <u>G</u> /	1996 1995	548 187	×	X	×	X	8,928,000 3,038,000
TOTAL	1996 1995	307,366 301,910					1,363,027,000 1,356,535,000

Plums), and Strawberries.

A/ Includes green weight raisins for distillery materials and juice pack.
B/ A combined value reflecting free and reserve tonnage.
C/ Includes: Pummelos and Hybrids.
D/ Dry weight basis.
E/ Green weight basis.
F/ Includes: Tangelos and Tangors.
G/ Includes: Bushberries, Figs, Guava/Feijoa, Jojoba, Limes, Plumcots, Processed Fruits (Nectarines, Peaches, Pears, and

#### **Nursery Products**

Dramatic increases in producing acres of ornamental plants, citrus and subtropical trees contributed to an increase of 52% in total revenue above that of 1995.

	Year	Quantity Sold	Unit	Va Per Unit	lue Total
Citrus and Subtropical	1996	561,000	Each	8.10	4,544,000
Trees	1995	422,000	Each	7.84	3,308,000
Deciduous Fruit and	1996	698,000	Each	6.58	4,593,000
Nut Trees	1995	773,000	Each	6.27	4,847,000
Grape & Berry Vines	1996	4,597,000	Each	.638	2,933,000
	1995	4,934,000	Each	.668	3,296,000
Foliage Plants & Cut Flowers	1996 1995	×	X	X	1,059,000 1,201,000
Ornamental Trees & Shrubs	1996	3,825,000	Each	7.30	27,922,000
	1995	1,844,000	Each	7.38	13,609,000
Miscellaneous A/	1996 1995	X X	X	X	2,348,000 2,263,000
TOTAL	1996 1995				43,399,000 28,524,000

A/ Includes: Aquatics, Citrus (Buds, Cuttings & Scions), Christmas Trees, Ground Covers, Irises, Landscape Olive Trees, Palm Trees, Turf, and Vegetable & Flower Plants in Flats.

#### **Apiary**

Due to variable nectar sources one can expect honey production to fluctuate from year to year.

Honey - Orange A/	<b>Year</b> 1996 1995	<b>Total</b> 3,523,000 2,884,000	Unit Lb. Lb.	Per Unit .89 .59	Value Total 3,135,000 1,702,000
Other	1996	3,399,000	Lb.	.86	2,923,000
	1995	7,828,000	Lb.	.66	5,166,000
Beeswax	1996	124,000	Lb.	2.25	279,000
	1995	162,000	Lb.	2.07	335,000
Pollination <u>B</u> /	1996	72,500	Colony	30.50	2,211,000
	1995	71,100	Colony	28.80	2,048,000
TOTAL	1996 1995				8,548,000 9,251,000

A/ From bee colonies registered in Tulare County during 1996 citrus bloom period.

B/ Estimated number of colonies required for adequate pollination.

#### **Livestock and Poultry**

Cattle and calf prices have steadily declined since the all-time high in 1993. On the positive side, dairy expansion has fueled increases in cow inventories to offset the price decline. Hog and pig numbers have also slightly increased.

	Year	No. of Head	Total Lightweight	Unit	Per Unit	Value Total
Cattle & Calves	1996 1995	371,000 346,000	×	Head Head	618.00 643.00	229,278,000 222,478,000
Lambs	1996 1995	10,100 9,690	959,000 921,000	Lb. Lb.	.894 .792	857,000 729,000
Hogs & Pigs	1996 1995	278,000 269,000	X	Head Head	117.00 90.30	32,526,000 24,291,000
Turkeys	1996 1995	1,272,000 1,617,000	27,943,000 34,142,000	Lb. Lb.	.460 .460	12,854,000 15,705,000
Miscellaneous A/	1996 1995	×	×	×	X	9,628,000 10,152,000
TOTAL	1996 1995					285,143,000 273,355,000

A/ Includes: Aquaculture, Beneficial Organisms, Chickens, Escargot, Fish Bait, Gamebirds, Goats, Pet Food, Pigeons, Pullets, Rabbits, Sheep and Turkey Breeders.

#### **Livestock and Poultry Products**

Milk continues to be the County's leading commodity, as it has been for the last eight years. A dramatic price improvement in milk, and a moderate production increase, combined to fuel a 143 million dollar rise in gross receipts.

					alue
	Year	Production	Unit	Per Unit	Total
Manure A/	1996 1995	1,754,000 1,714,000	Ton Ton	3.08 5.29	5,402,000 9,067,000
Milk - Market	1996 1995	52,022,000 49,429,000	Cwt. Cwt.	13.42 11.48	698,135,000 567,445,000
Manufacturing	1996 1995	1,042,000 175,000	Cwt. Cwt.	13.25 10.45	13,806,000 1,829,000
Miscellaneous <u>B</u> /	1996 1995	X	X	X	6,478,000 9,258,000
TOTAL	1996 1995				723,821,000 587,599,000

 $<sup>\</sup>underline{\underline{A}}'$  Includes: Dairy and Poultry Manure.  $\underline{\underline{B}}'$  Includes: Turkey Hatching Eggs, Chicken Eggs (Market & Hatching), Goat Milk, and Wool.

## SUMMARY

COMMODITY	YEAR	HARVESTED ACREAGE	VALUE
FIELD CROPS	1996	1,193,149	325,482,000
	1995	1,222,568	294,498,000
SEED CROPS	1996	1,125	1,648,000
	1995	927	979,000
VEGETABLE CROPS	1996	10,949	49,722,000
	1995	12,178	55,365,000
INDUSTRIAL CROPS	1996	X	4,662,000
	1995	X	4,982,000
FRUIT AND NUT CROPS	1996	307,366	1,363,027,000
	1995	301,910	1,356,535,000
NURSERY PRODUCTS	1996	X	43,399,000
	1995	X	28,524,000
APIARY PRODUCTS	1996	X	8,548,000
	1995	X	9,251,000
LIVESTOCK AND POULTRY	1996	X	285,143,000
	1995	X	273,355,000
LIVESTOCK AND POULTRY PRODUCTS	1996	X	723,821,000
	1995	X	587,599,000
GRAND TOTAL	1996	1,512,589	2,805,452,000
	1995	1,537,583	2,611,088,000

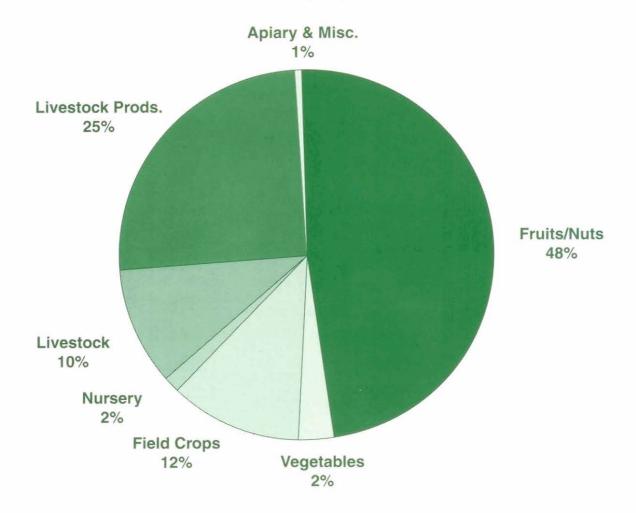
### **MILLION DOLLAR PRODUCTS**

199	6 Ranking		1995 Ranking
1.	Milk	711,941,000	1
		422,726,000	3
3.	Oranges-Navel & Valencia	396,110,000	2
4.	Cattle & Calves	229,278,000	4
5.	Cotton - Lint & Seed	114,512,000	5
6.	Nectarines	88,935,000	8
7.	Plums	87,205,000	6
8.	Alfalfa - Hay & Silage	76,901,000	9
	Olives	65,526,000	12
	Peaches - Cling & Freestone	63,729,000	7
	Corn - Grain & Silage	56,884,000	10
	Almonds	48,810,000	16
	Walnuts	35,360,000	11
	Hogs & Pigs	32,526,000	. 13
	Nursery - Ornamental Trees & Shrubs	27,922,000	25
	Tangerines	25,027,000	23
	Wheat - Grain & Seed	24,723,000	17
	Lemons	20,016,000	15
	Grapefruit	18,691,000	18
	Silage - Small Grain Prunes	17,976,000	27
	Kiwifruit	17,919,000	14
	Pasture & Range	14,742,000 14,260,000	19 24
	Turkeys	12,854,000	22
	Pistachio Nuts	10,811,000	20
	Snap Beans - Fresh	10,390,000	26
	Apples.	9,672,000	21
	Barley	9,548,000	28
	Persimmons	6,341,000	34
	Honey	6,058,000	30
	Manure	5,402,000	29
32.	Corn - sweet	5,325,000	36
33.	Apricots	5,055,000	41
34.	Pears & Asian Pears	4,848,000	33
35.	Nursery - Deciduous Fruit & Nut Trees	4,593,000	35
36.	Cherries	4,554,000	32
37.	Nursery - Citrus & Subtropical Trees	4,544,000	42
38.	Tomatoes	4,344,000	40
	Beans - Dry	4,038,000	31
	Pomegranates	3,761,000	38
	Timber Harvested	3,531,000	39
	Nursery - Grape & Berry Vines	2,933,000	43
	Avocados	2,716,000	44
44.	9	2,416,000	45
	Broccoli Sarahum Crain	2,303,000	37
	Sorghum Grain	2,292,000	51
	Pollination	2,211,000	48
	Cauliflower	1,748,000	46
	Quince	1,288,000	49
50.	Nursery - Foliage Plants & Cut Flowers	1,059,000	50

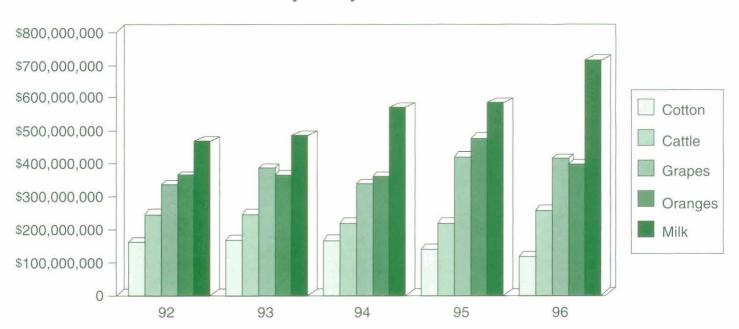
# TWENTY YEAR COMPARISON OF AGRICULTURE INCOME IN TULARE COUNTY 1977-1996

<i>D</i>		
No.	1977	770,428,000
	1978	900,861,700
	1979	1,239,814,400
Q A	1980	1,340,559,400
0	1981	1,301,921,200
	1982	1,316,016,300
	1983	1,245,238,100
	1984	1,392,273,500
	1985	1,368,387,100
	1986	1,400,743,000
	1987	1,667,201,900
	1988	1,791,151,200
	1989	1,853,101,600
	1990	2,169,448,000
	1991	1,878,425,400
	1992	2,221,612,100
	1993	2,365,202,000
A series	1994	2,504,944,000
a all	1995	2,611,088,000
	1996	2,805,452,000
13750		
	1 00	
	1	A Tomak

#### Tulare County - 1996 Total Value \$2,805,452,000



#### **History of Key Commodities**



86 87 Crop Year -82,000,000,000 -000,000,000,000 \$2,500,000,000 \$1,500,000,000 \$1,000,000,000 \$5,000,000,000

Tulare County 20 years of agricultural income

## 1996 PRODUCE EXPORTS TOP TEN COUNTRIES

COL	JNTRY	# CONTAINERS CERTIFIED	PHYTOSANITARY CERT. ISSUED
1.	Japan	6,128,905	6,256
2.	Taiwan	2,574,065	2,406
3.	Philippines	1,077,665	869
4.	Republic of Korea	948,796	884
5.	Canada	870,912	1,689
6.	Mexico	841,591	746
7.	Australia	655,994	1,038
8.	Indonesia	434,903	385
9.	New Zealand	335,059	542
10.	United Kingdom	301,905	284
	TOTAL	14,169,795	15,099

## COUNTRIES RECEIVING TULARE COUNTY PRODUCE IN 1996

American Samoa Argentina Australia Bahrain Belgium Belize Bermuda Brazil British Columbia Bulgaria Cambodia Canada Chile Colombia Costa Rica Czech Republic Denmark Dominican Republic Ecuador El Salvador Fiji Finland France	Greece Grenada Guam Guatemala Guyana Honduras Hong Kong Iceland India Indonesia Ireland Israel Italy Japan Jordan Malaysia Malta Mexico Netherlands Netherlands New Zealand Norway Panama	Peru Philippines Poland Portugal Puerto Rico Republic of Korea Russian Federation Saudi Arabia Singapore Slovenia South Africa Spain Sri Lanka Sweden Switzerland Taiwan Thailand Trinidad & Tobago United Arab Emirates United Kingdom Uruguay Venezuela Vietnam
Germany	Peoples Rep. of China	

#### TULARE COUNTY SUSTAINABLE AGRICULTURAL REPORTING

Pest	Agent/Mechanism	Program Scope
COUNTY BIOLOGICAL CONTROL Ash Whitefly Siphoninus phillyreae	Parasitic Wasp Encarsia inaron Ladybird Beetle Cleitostethus arcuatus	Upon demand Upon demand
Comstock Mealybug Pseudococcus comstocki	Parasitic Wasps Pseudaphycus malinus Allotropa burrelli	2sites
Cottony-Cushion Scale Icerya purchasi	Parasitic Fly Cryptochetum iceryae Vedalia Beetle Rodolia cardinalis	2 sites
Italian Thistle Carduus pycnocephalus	Seed Head Weevil Rhinocylus conicus	Upon demand
Milk Thistle Silybum marianum	Seed Head Weevil Rhinocylus conicus	2 sites
Mulberry Whitefly Tetraleurodes mori	Ladybird Beetle Delphastus dejavu	3 sites
Puncture Vine Tribulus terrestris	Seed & Stern Weevils  Microlarinus   lareynii   Microlarinus   lypriformis	Upon demand
Russian Thistle Salsola australis	Casebearer Moth Coleophora klimeschiella	Upon demand
Silverleaf Whitefly Bemesia argentifolia	Parasitic Wasps <u>Eretmocerus</u> spp.	1 site
Western Grapeleaf Skeletonizer <u>Harrisina</u> <u>brillians</u>	Virus collection for CDFA Biological Control Lab	Upon demand
Yellow Star Thistle Centaurea solstitialis	Flower Head Weevil Bangasternus orientalis	2 sites
Oentaurea Solstitians	Hairy Weevil Eustenopus villosus	3 sites
	Peacock Fly Chaetorellia spp.	1 site
COUNTY PEST ERADICATION Pink Bollworm Pectinophora gossypiella	Mechanical/Host Free Period	110,900 acres 6 growers cited
COUNTY PEST EXCLUSION Citrus Tristeza Virus	Wholesale	2 rejection/ destroyed
Ozonium Root Rot	Retail/Wholesale	1 rejection/ destroyed
Quackgrass	Retail/Wholesale	1 rejection/ reconditione d/ destroyed
	ORGANIC FARMING STATISTICS	Estimated Acre
Crops Citrus, Grapes, Herbs, Kiwifruit, and Tre	ee Fruit	3,00

res 3,000 Citrus, Grapes, Herbs, Kiwifruit, and Tree Fruit

#### A SPECIAL THANK YOU

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